(Formerly Known as Veefin Solutions Pvt. Ltd.)

CIN: L72900MH2020PLC347893

Date: February 27, 2025

To, BSE Limited The Corporate Relationship Department Phiroze Jeejeebhoy Towers, 1<sup>st</sup> Floor, Dalal Street, Mumbai – 400 001

Ref: Scrip Code: 543931 ISIN: INEOQOM01015

Sub: <u>Disclosure under Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements)</u> Regulations, 2015 – Investor Presentation

Dear Sir/ Ma'am,

Please find attached the Investor Presentation in accordance with Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. This presentation highlights the growth story and business updates of the Company. This will be presented during the investors meet to be held on March 04, 2025.

Kindly take the above information on record.

The information in the above notice is also available on the website of the Company www.veefin.com.

Thanking you,

For Veefin Solutions Limited (Formerly Known as Veefin Solutions Private Limited)

Urja Thakkar
Company Secretary & Compliance Officer
ACS 42925



# Growth Story







**2017** 5 people. 1 dream



2018

The ubiquitous 'beta' is ready



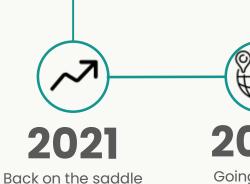
2019

First international passport stamp



2020

0 layoffs during pandemic







2024

\$25 billion ARR milestone



2025

Launch of new version +

The Veefin Group emerges

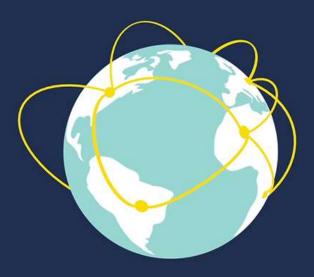
### **New Product Launches**

#### Innovation Arsenal | Our tools for tomorrow

Till January 25 February 2025 March 2025 **April 2025 SCF 4.0 API Gateway PSBXchange** May 2025 **July 2025 June 2025** August 2025 **Trade Finance** Islamic Finance **Co-Lending Asset Distribution Engine Cash Management** October 2025 December 2025 September 2025 November 2025

### **New Customers**

With greater capability comes greater reach





First multi-country implementation across 5 countries (Kenya, Malawi, Lesotho, Eswatini & Uganda) – **SAAS** 



First Financial Institution signing in UAE - SAAS



First Global MNC Bank - SAAS



First bank through PSB to sign up for entire stack - SAAS



First place where new non-SCF LMS deployed - SAAS



Largest bank in Rwanda. First Ezee <> Veefin joint implementation - SAAS











### **Revenue Growth**

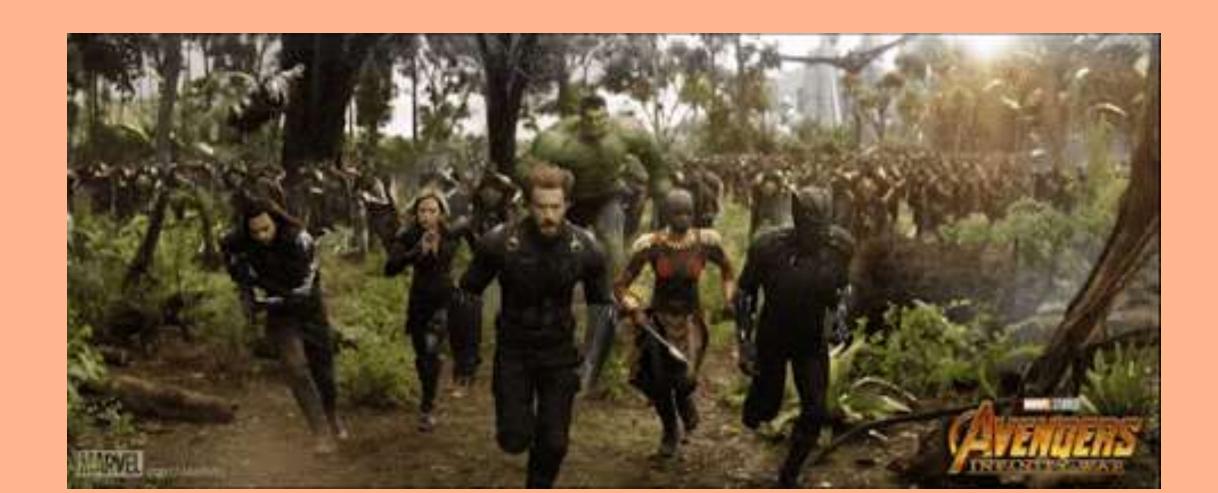
The Growth Trajectory | The measure of our oath

47.91% growth in revenue every 6 months



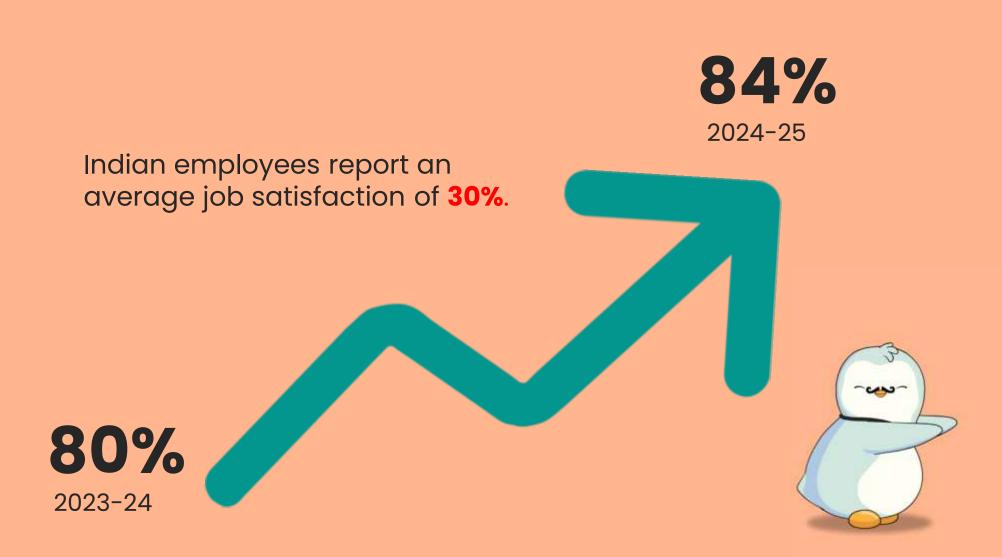
### **Products** → **People**

Great products come from great teams



### **Great Place to Work**

The Culture Score | Measuring our growth as a family



## **Products** → **People**

#### Some stalwarts who now lead internal teams



PARAG EKBOTE Group CBO CEO, Globe TF



**SAURABH KANWAR**Group CMO



**AMEY PRABHU**Head of Trade Products & Solution Architect



**SHANTANU BAIRAGI**CEO, Veefin Capital



**GITESH KARNIK**Group CHRO



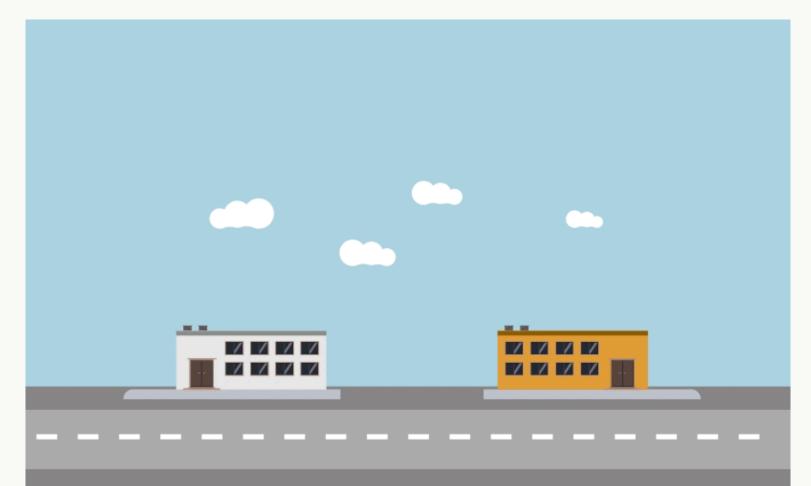
**YUSUF RANGWALA**Director, Product
Cash and Liquidity



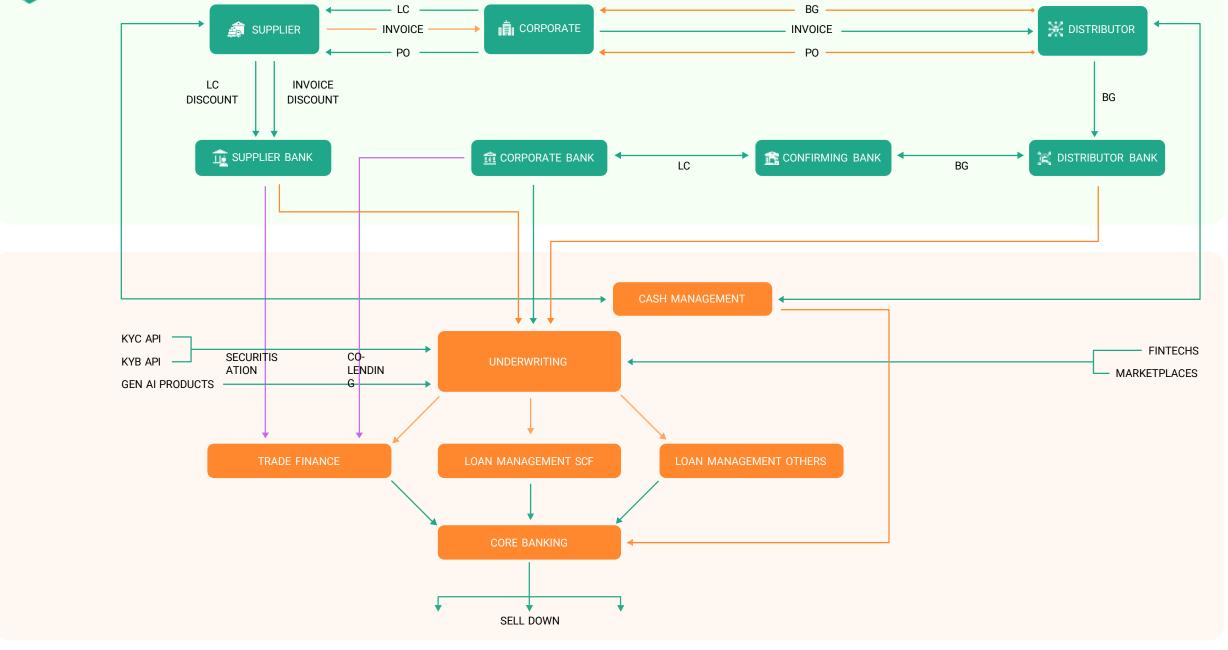
PARIN THAKER
Group Head
Admin, Travel & Events

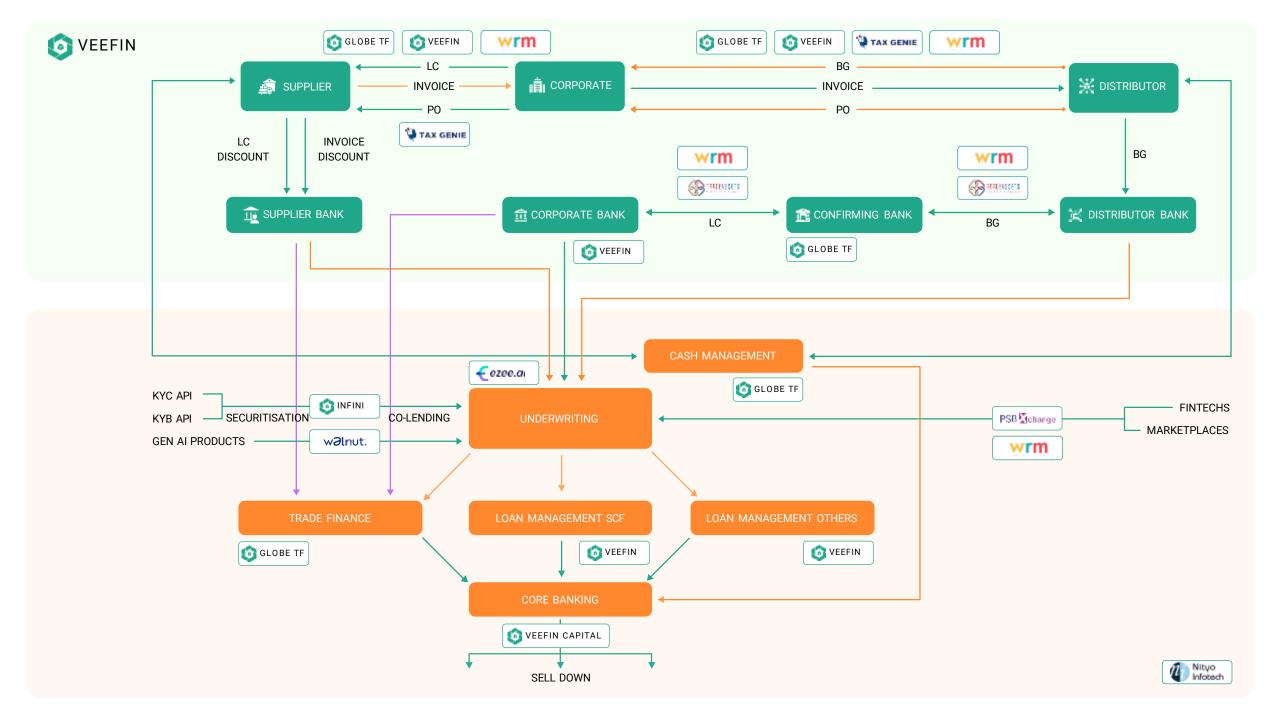
## **Growth Story** $\rightarrow$ **Acquisitions**

From dreaming big to building bigger - here's how we're growing our family









### Veefin Group Structure





### DEAL STRUCTURING

O VEEFIN

**Veefin Capital** 

**Factoring NBFC** 

## Thank You

